

# Opportunity Day Performance for Q2'2021

**Mr.Sompong Chunekitiyanone**

**Chief Executive Officer**

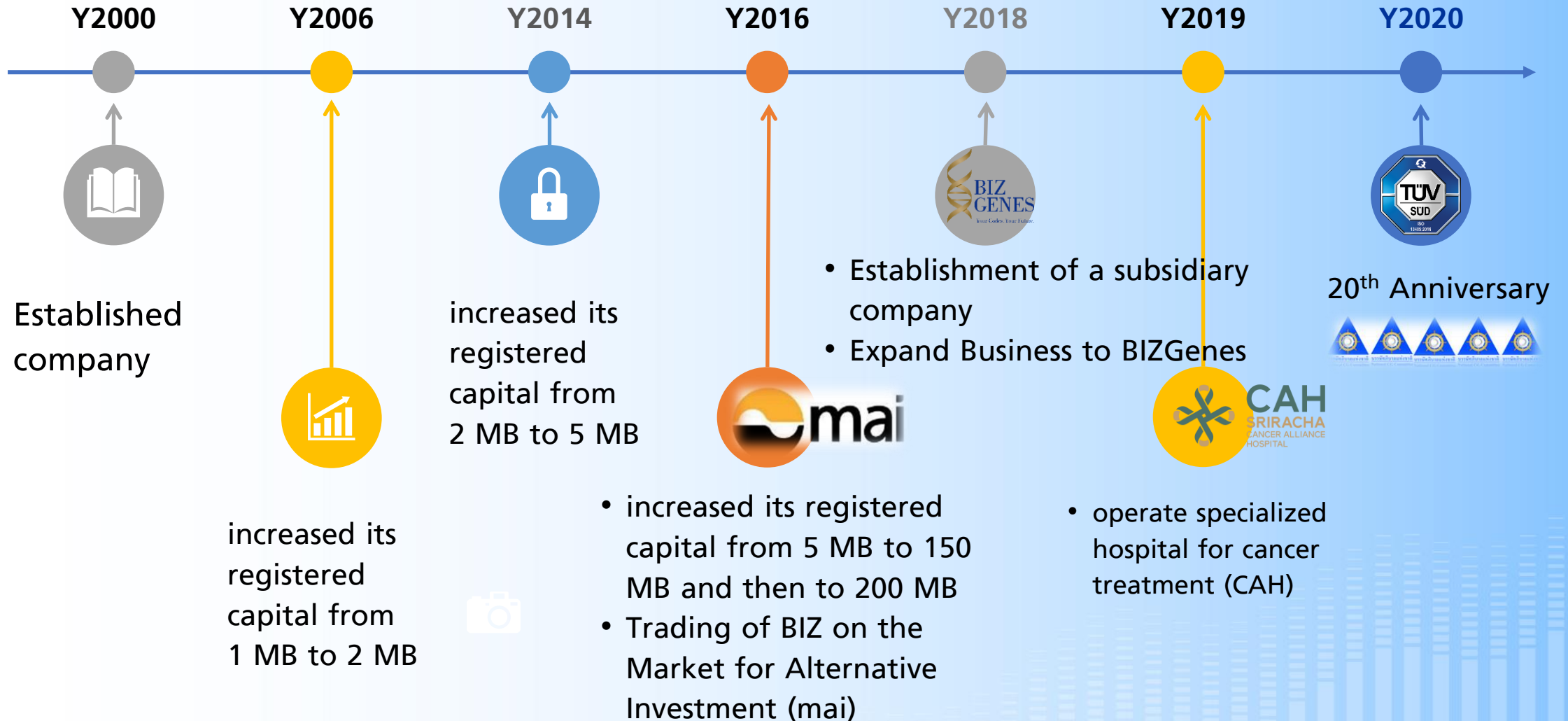
**Date: September 1, 2021**

Business Alignment Public Company Limited is the provider, distributor and maintenance service provider of medical and health equipment especially for cancer patients in order for them to be able to access the modern technology and equality with developed countries.

บริษัทจะเป็นผู้นำ ในการจัดจำหน่าย รวมทั้งการให้บริการทางการแพทย์ และสุขภาพ โดยเฉพาะอย่างยิ่งในด้านการรักษาและป้องกันโรคมะเร็ง เพื่อให้ประชาชนสามารถเข้าถึงเทคโนโลยีที่ทันสมัยและทัดเทียมกับประเทศที่พัฒนาแล้ว

# Brief Company History

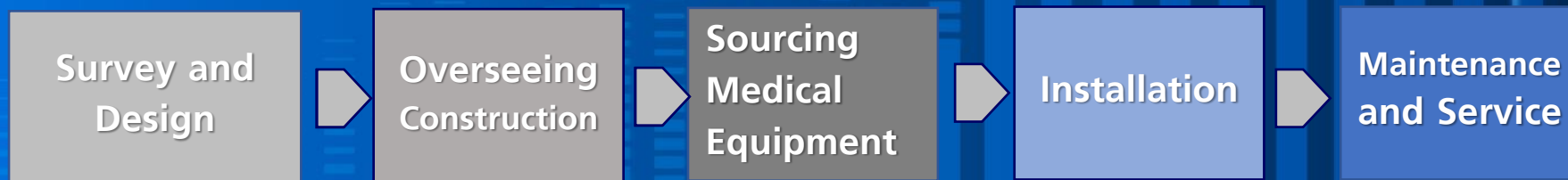
First day of trading BIZ July 28, 2016, Number of Shares Outstanding 400 M Shares  
Registered Capital 200 MB Par Value 0.5 THB



# Company Overview

**Business Alignment (BIZ) operates the distribution and installation of medical equipment for cancer treatment through radiotherapy by importing the equipment from world's leading professional in cancer treatment equipment and technology. The company's operations also include the maintenance service of the mentioned equipment.**

## Oncology Solutions Provider



# Business Outlook : Cancer Statistics

WHO estimates there to be a consistent increase in the number of new cancer patients each year in Thailand.



Source: World Health Organization



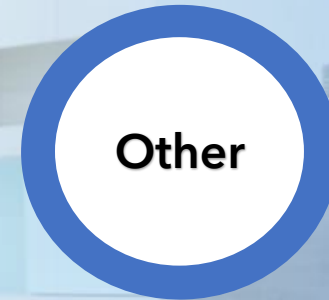
# Core Business of BIZ



**70%**



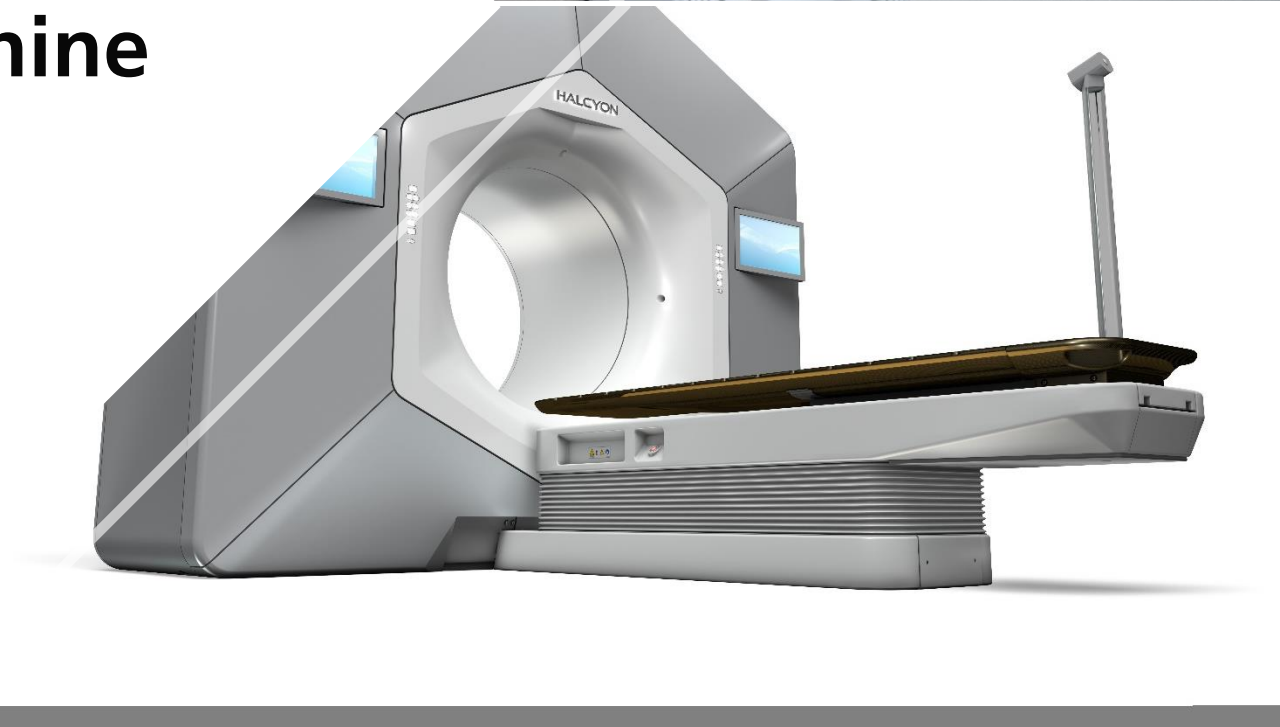
**20%**



**10%**



# Radiation Therapy Machine











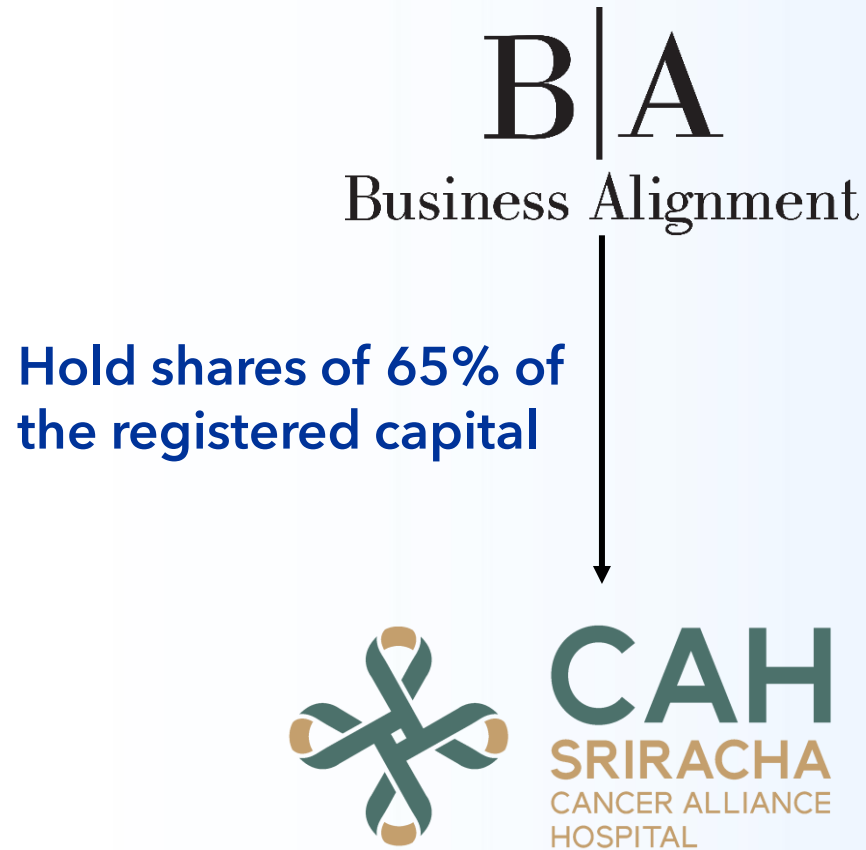


## BIZGENES

**“Distributor of laboratory examinations and services”  
Genetic Test for cancer screening is an innovative test to detect genetic mutations resulting in and increased risk of cancer developing. By using the most upfront “Next Generation Sequencing Technology (NGS)”, the personalized results are highly accurate, precise and safe.**

[www.bizgenes.com](http://www.bizgenes.com)

# Business Structure : Subsidiary company



Company Name	Cancer Alliance Co., Ltd.
Registration Date	Jan 12, 2018
Number of Shares Outstanding	2.5 M Shares
Registered Capital	250 MB
Paid-Up Capital	220 MB
Par value per share	100 Baht



# Cancer Alliance Hospital (CAH)

"โรงพยาบาลเฉพาะทางมะเร็ง คุณภาพมาตรฐาน สมคุณค่า เข้าถึงได้ทุกระดับ"



- Radiotherapy
- Chemotherapy
- Hemodialysis
- Laboratory
- X-Ray
- Caring for the elderly
- Health Checkup
- Medicinal Cannabis

For more information please call 033-046-333

<https://www.canceralliance.co.th/>





CAH  
โรงพยาบาลมะเร็งลำปาง

CAH

เลขที่ 529  
โรงพยาบาล มะเร็งลำปาง ศรีราชา

SRIRACHA CANCER ALLIANCE HOSPITAL

โรงพยาบาล มะเร็งลำปาง ศรีราชา  
SRIRACHA CANCER ALLIANCE HOSPITAL

033-046-333 เลขที่ทางด่วน  
Emergency Medical Service  
โรงพยาบาลมะเร็งลำปาง ศรีราชา  
AMBULANCE  
รถฉุกเฉินได้รับอนุญาตแล้ว  
CAH  
SRIRACHA  
HOSPITAL









# Business Plan



B|A  
Business Alignment

- **Maintain customer base**
- **Approach new projects**
- **Focus new business on the medical healthcare**



- **Focus on marketing and public relations for the hospital**
- **Educate for Medicinal Cannabis to be known**

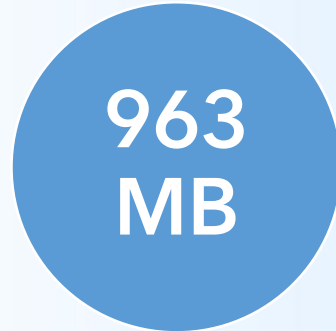


# Backlog

as of June 30, 2021

## Proton Project (KCHM)

The company recognized the revenue of construction equal to 236 mb (100%)



*Expect recognize all revenues within the beginning of Year 2022*

## Other Projects

# 2Q2021 Highlight

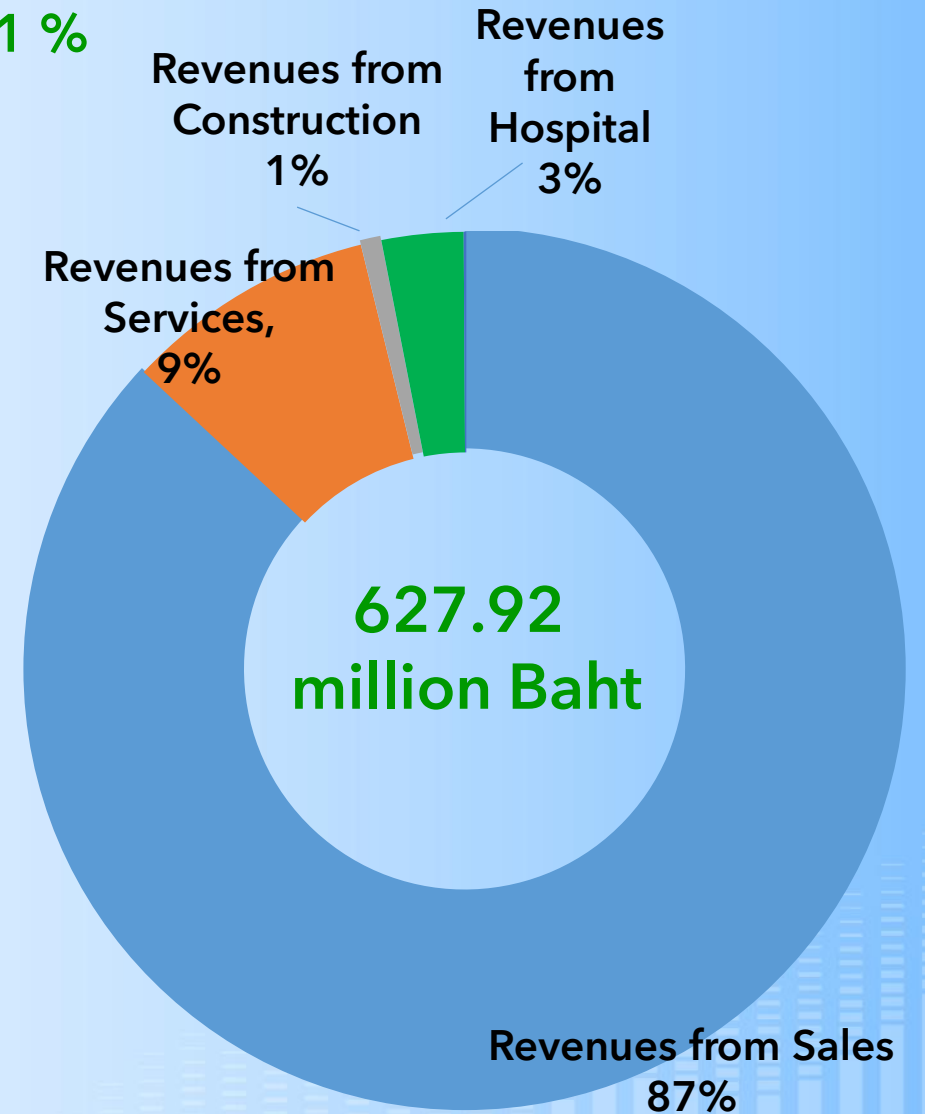
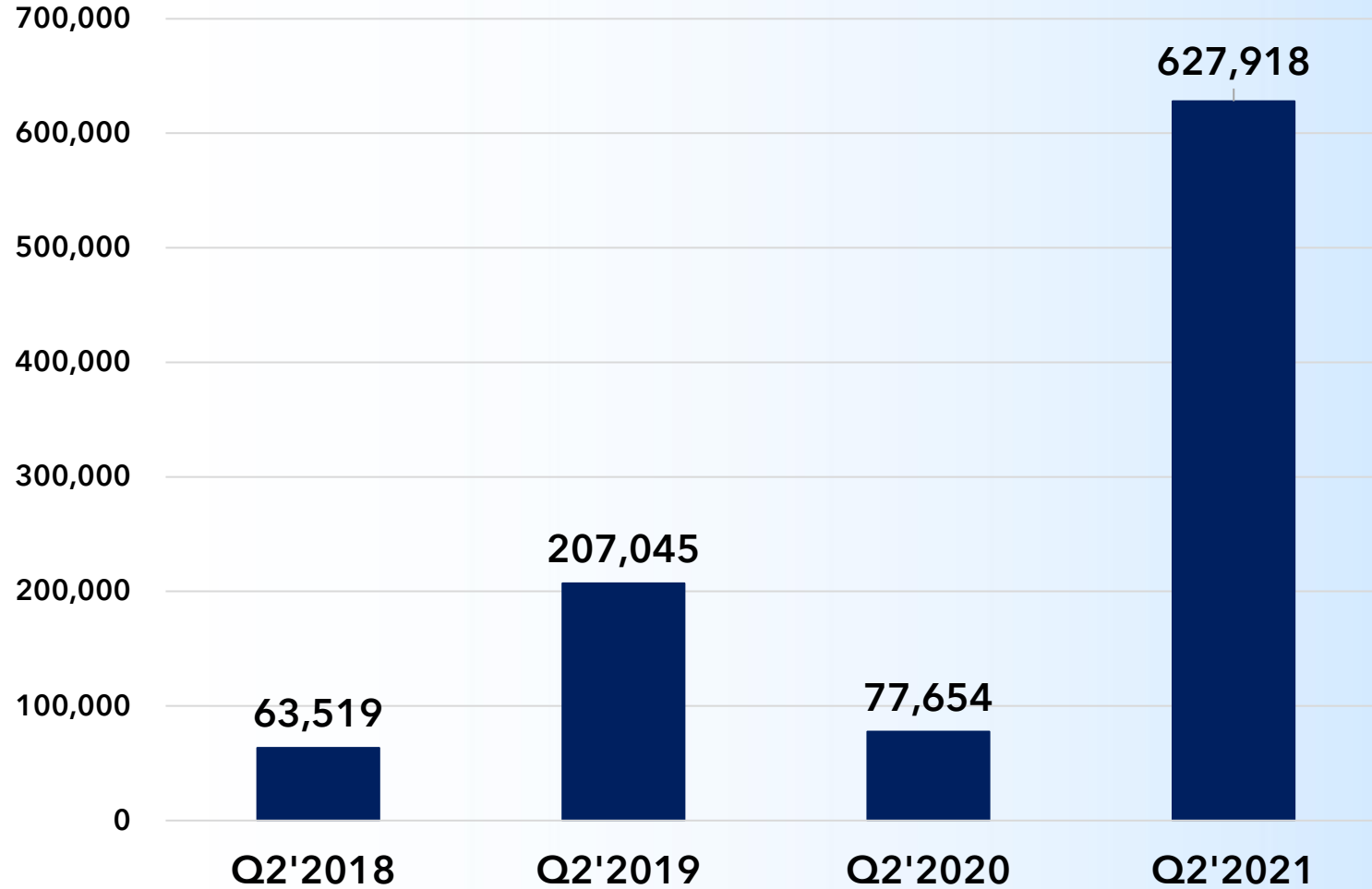


# 2Q21 Y-Y Performance Recap

Unit : Thousand Baht

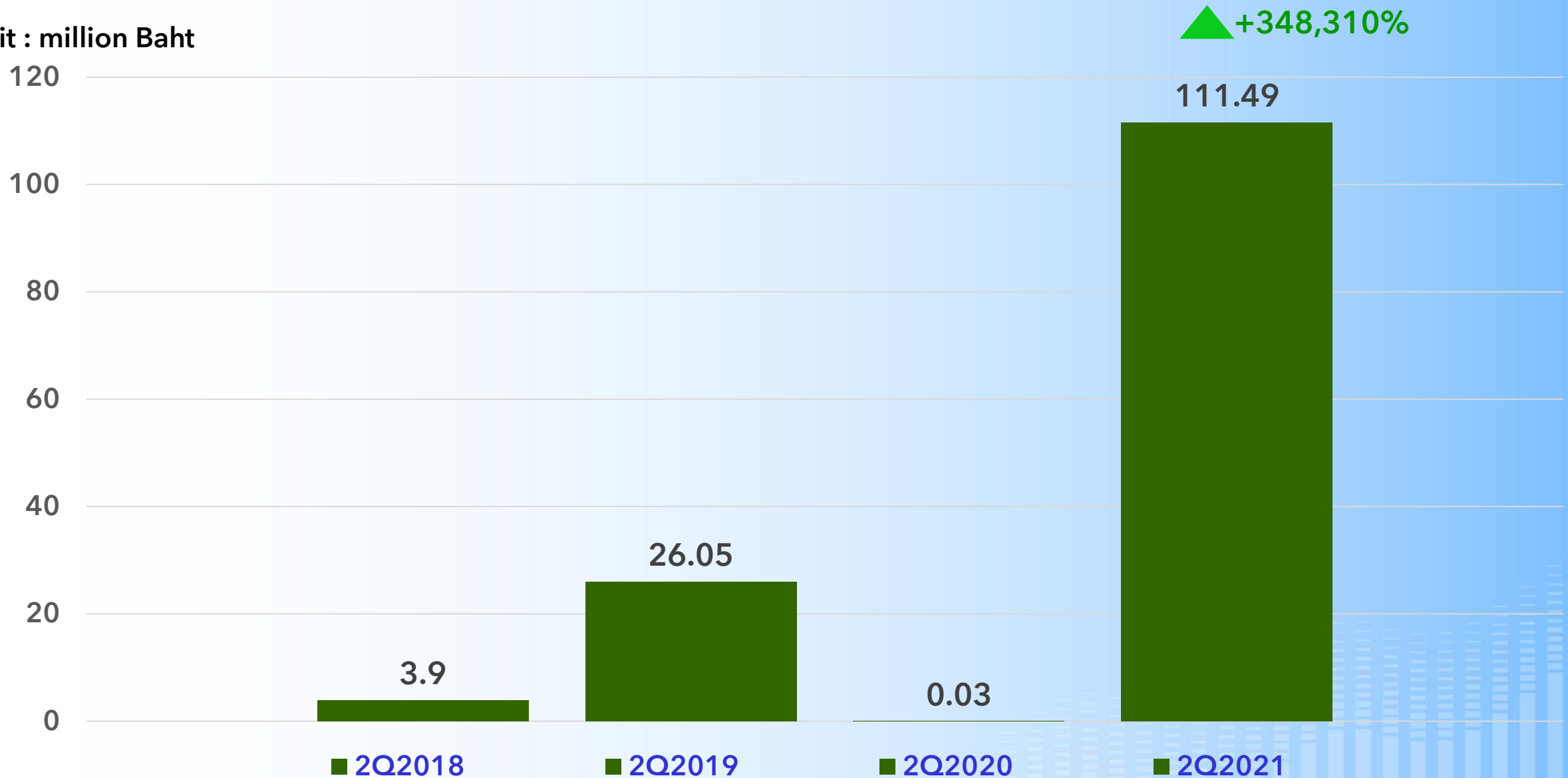
## TOTAL REVENUES

▲ + 708.61 %



# Net Profit : YoY

Unit : million Baht



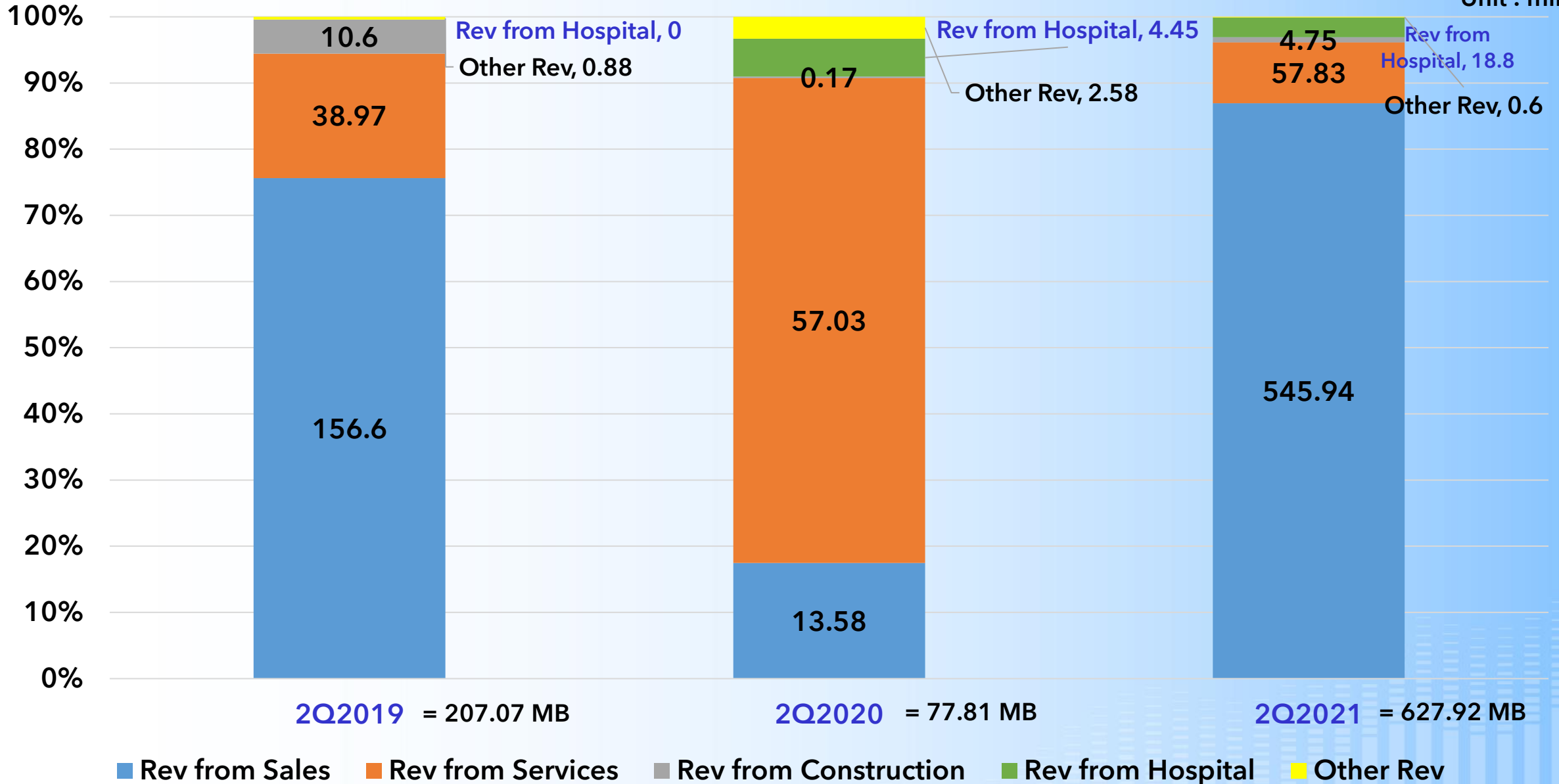
# Operating Result 6M (past year)

Unit : million Baht



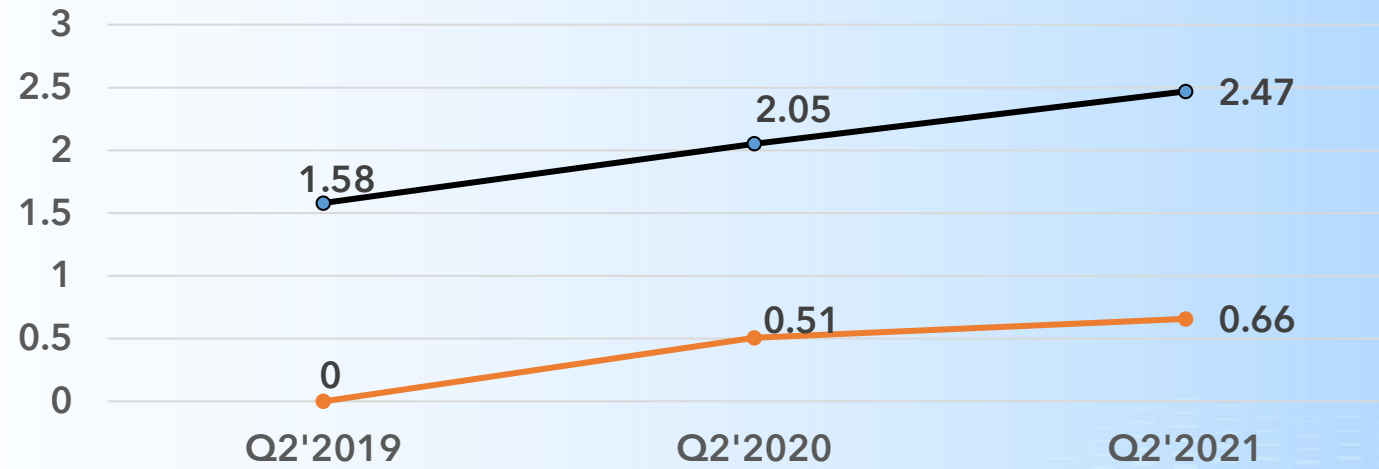
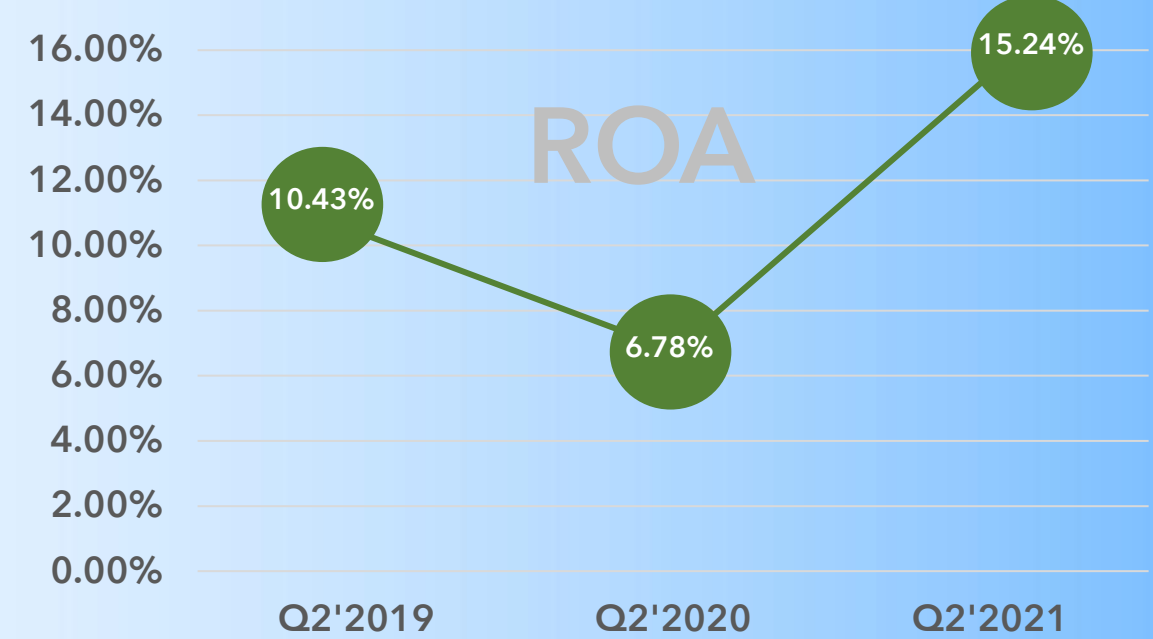
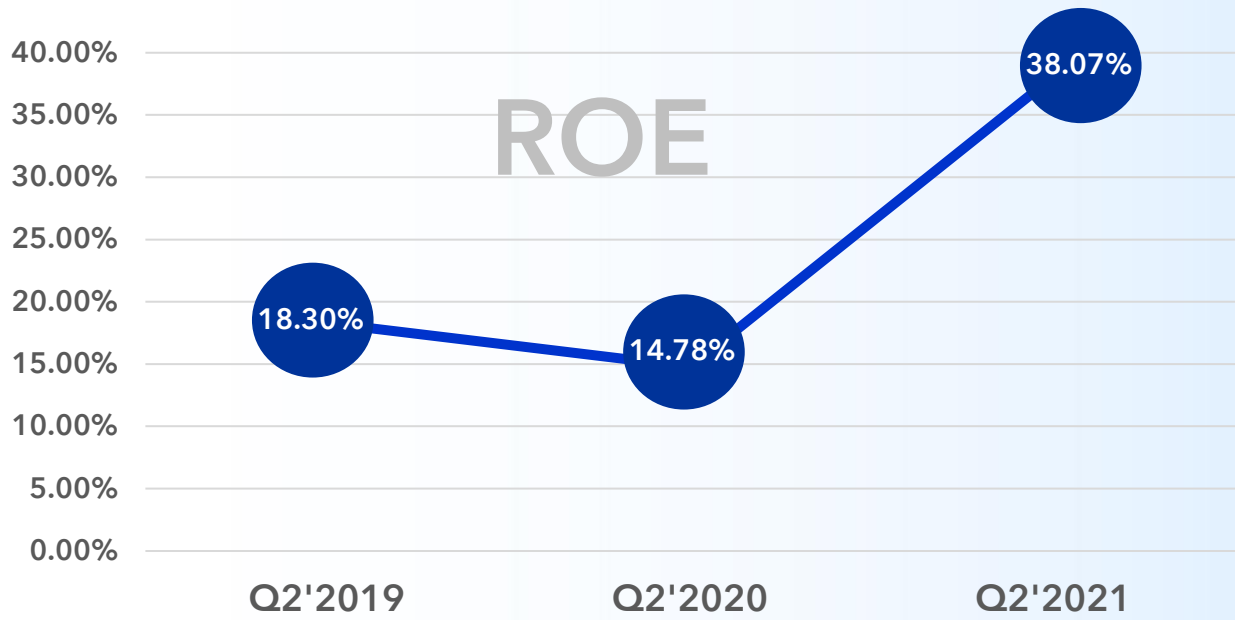
# 2Q19-21 Revenue Contribution

Unit : million Baht





# Financial Ratio Q2'2019-Q2'2021



—●— D/E Ratio    —●— Interest Bearing Debt to Total Equity

# Thank You

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