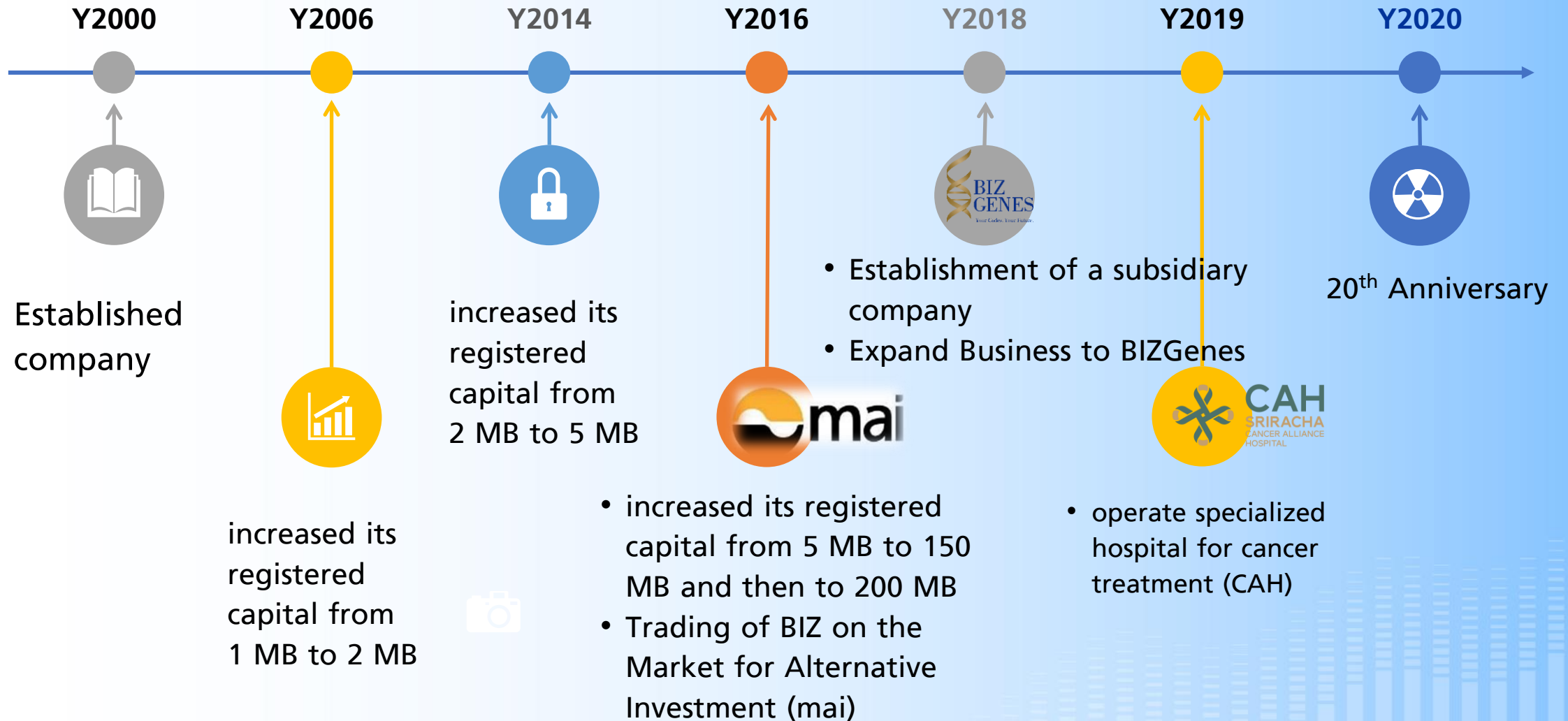


Opportunity Day Performance for Q1'2021

Speaker : Mr.Sompong Chunekitiyanone
Chief Executive Officer

Date: May 31, 2021

Brief Company History 20th year



Business Alignment Public Company Limited is the provider, distributor and maintenance service provider of medical and health equipment especially for cancer patients in order for them to be able to access the modern technology and equality with developed countries.

บริษัทจะเป็นผู้นำ ในการจัดจำหน่าย รวมทั้งการให้บริการทางการแพทย์ และสุขภาพ โดยเฉพาะอย่างยิ่งในด้านการรักษาและป้องกันโรคมะเร็ง เพื่อให้ประชาชนสามารถเข้าถึงเทคโนโลยีที่ทันสมัยและทัดเทียมกับประเทศที่พัฒนาแล้ว

- Leadership in cancer treatment and prevention
- Expand businesses related to health and public health
- As our vision, the company aims to provide people with access to modern technology that is comparable to developed countries. Established a specialized hospital in cancer which counseling and referral for patients



Company Overview

- **Business Alignment (BIZ) operates the distribution and installation of medical equipment for cancer treatment** through radiotherapy by importing the equipment from world's leading professional in cancer treatment equipment and technology. The company's operations also include the maintenance service of the mentioned equipment.

Oncology Solutions Provider





First day of trading **BIZ**
July 28, 2016



Par Value
0.5 THB



Number of Shares
Outstanding
400 M Shares



Dividend Payout Policy (%)
**not less than 40% of the net
profit after the deduction of
all reserves**

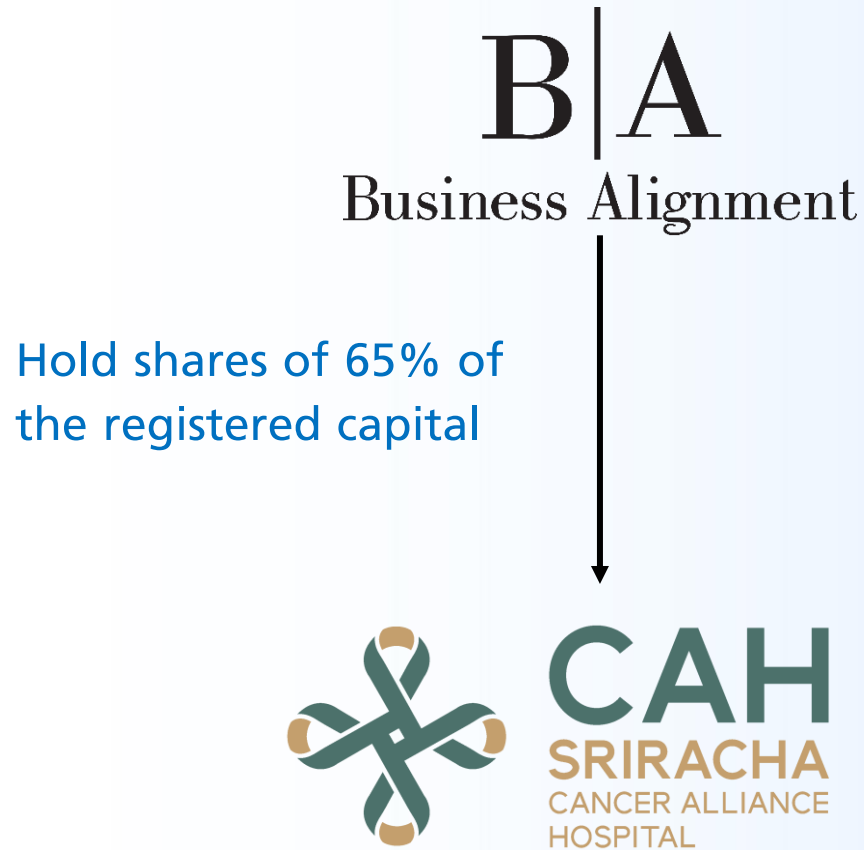


Registered Capital
200 MB



Paid-Up Capital
200 MB

Business Structure : Subsidiary company **BIZ**



Company Name	Cancer Alliance Co., Ltd.
Registration Date	Jan 12, 2018
Number of Shares Outstanding	2 M Shares
Registered Capital	200 MB
Paid-Up Capital	200 MB
Par value per share	100 Baht



AGM Level, earned 100 points since the 2nd year which joined with mai



“Excellent CG Scoring”
level of compliance with the corporate governance principles of listed companies.



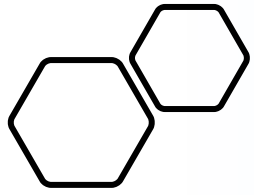
**Certification EN
Medical Devices Quality
Management System
EN ISO13485:2016**

Business Outlook : Cancer Statistics

WHO estimates there to be a consistent increase in the number of new cancer patients each year in Thailand.



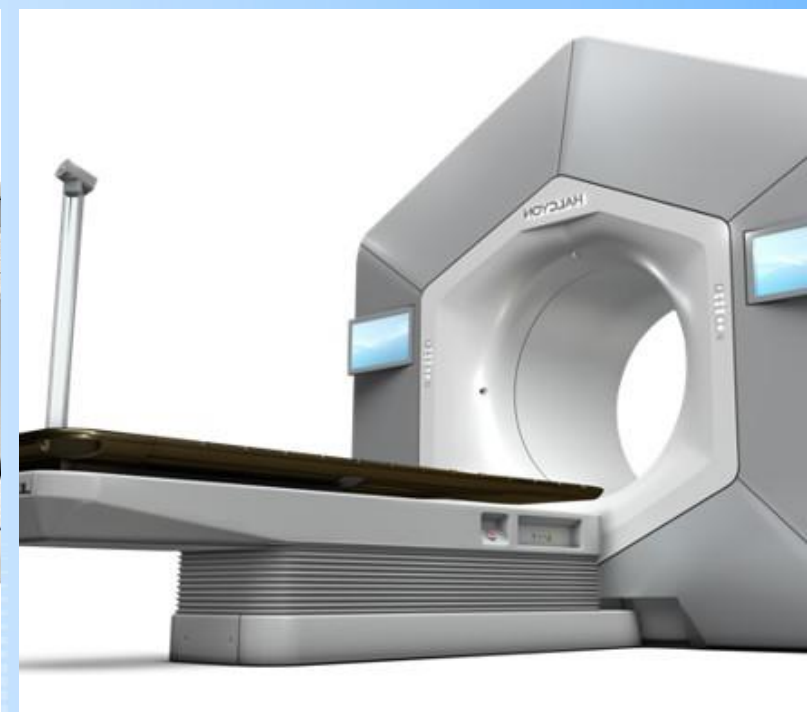
Source: World Health Organization



Core Business

1. Selling Machine

2. Selling Service contract



New Business Line



BIZGENES

“Distributor of laboratory examinations and services” Genetic Test is an innovative test to detect genetic mutations resulting in and increased risk of developing disorders. By using the most upfront **“Next Generation Sequencing Technology (NGS)”**, the personalized results are highly accurate, precise and safe.

Discover your wellness insights to optimize your diet, nutrition intake, fitness routines, overall wellness and understand your risk of cancer and other diseases.

www.bizgenes.com

Cancer Alliance Hospital (CAH)

"โรงพยาบาลเฉพาะทางมะเร็ง คุณภาพมาตรฐาน สมคุณค่า เข้าถึงได้ทุกระดับ"



- Radiotherapy
- Chemotherapy
- Hemodialysis
- Laboratory
- X-Ray
- Caring for the elderly
- Health Checkup

For more information, please call 033-046-333

<https://www.canceralliance.co.th/>



CAH
โรงพยาบาลมะเร็งลำปาง

CAH

เลขที่ 529
โรงพยาบาล มะเร็งลำปาง ศรีราชา

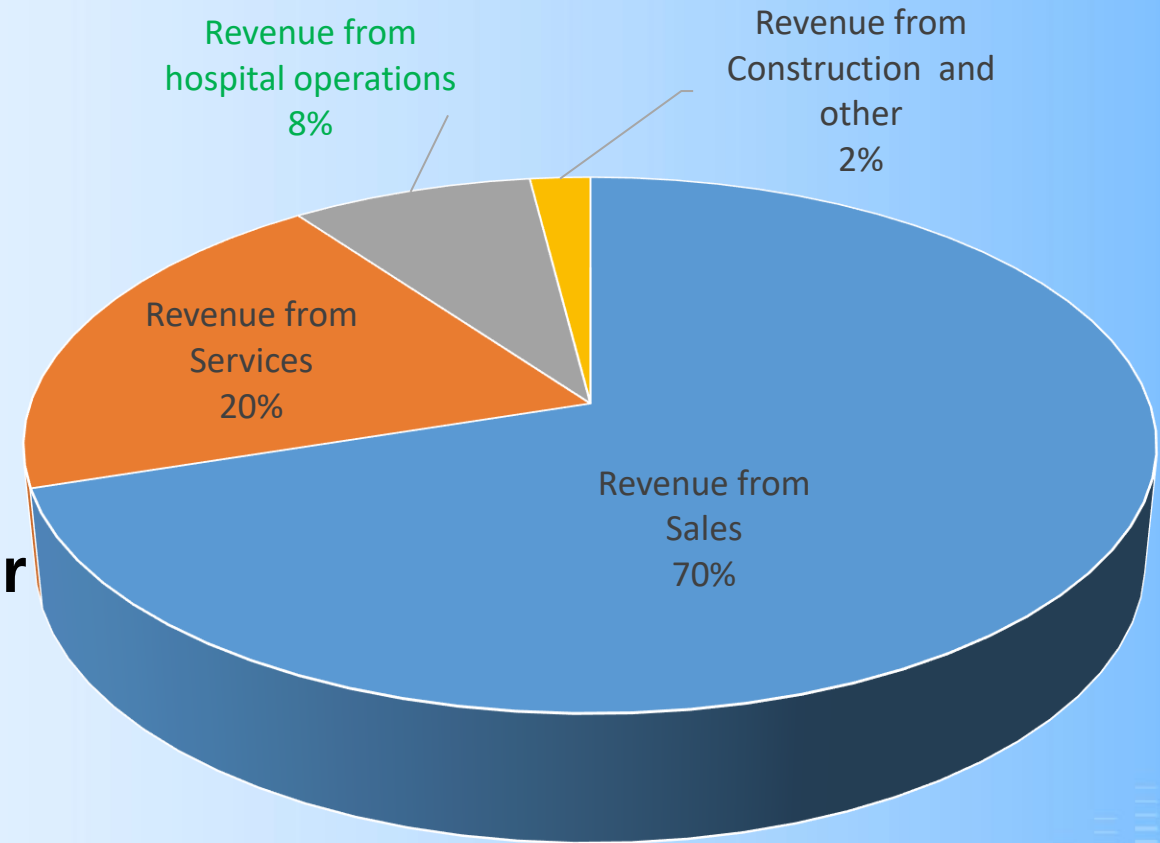
SRIRACHA CANCER ALLIANCE HOSPITAL

โรงพยาบาล มะเร็งลำปาง ศรีราชา
SRIRACHA CANCER ALLIANCE HOSPITAL

033-046-333 เลขที่ทางด่วน
Emergency Medical Service
โรงพยาบาลมะเร็งลำปาง ศรีราชา
AMBULANCE
รถฉุกเฉินได้รับอนุญาตแล้ว
CAH SRIRACHA HOSPITAL

Categorize its product and service types based on revenue

1. Revenue from Sales
2. Revenue from Services
3. Revenue from hospital operations
4. Revenue from Construction and other



Approximate proportion of Total Revenues

Backlog

as of April 30, 2021

Backlog total 2,188 million Baht

as of April 30, 2021

Proton Project (KCHM)

Other Projects (6 Projects)



The company recognized the revenue of construction equal to **236 mb (100%)**

Expect recognize all revenues within Year 2021

Financial Performance

Q1'2021

as of March 31, 2021

Operating Result for Q1'2021 as of March 31, 2021

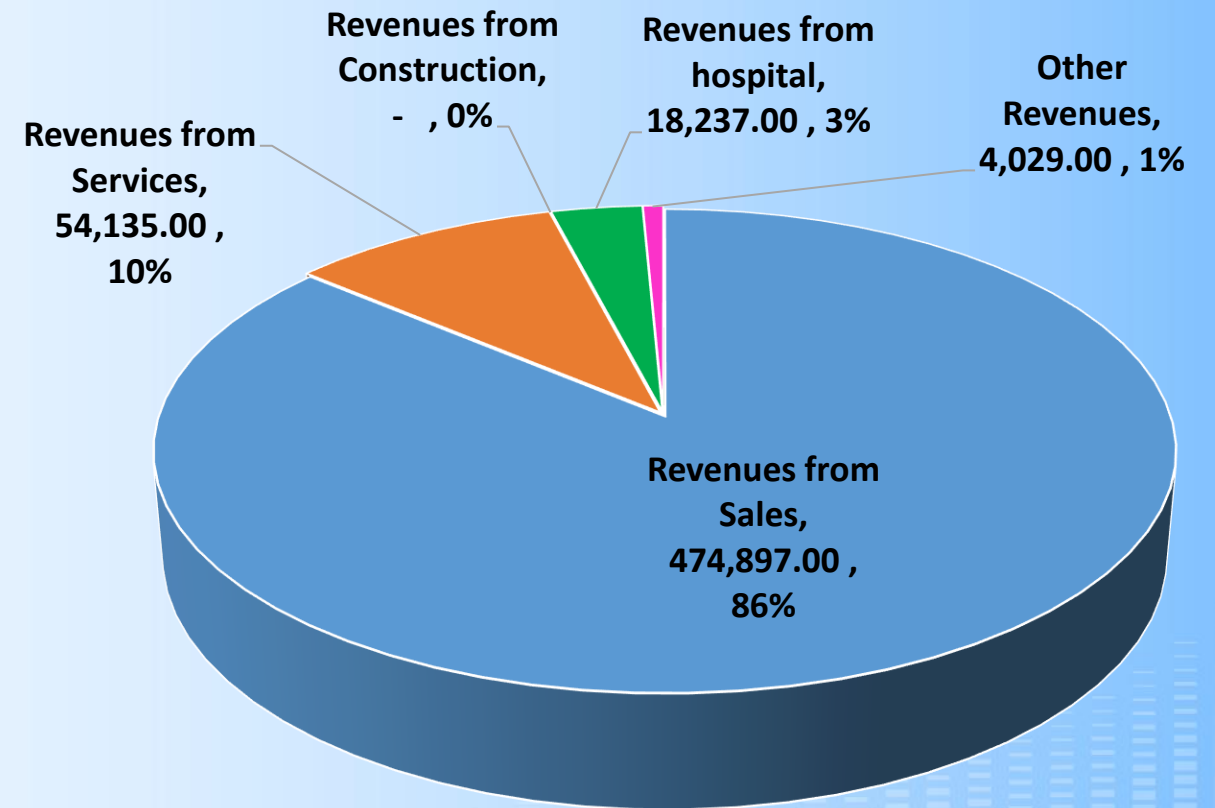
Unit : Thousand Baht

Type	Q1'2021 Separate	Q1'2021 Conso
Revenues from Sales	474,897	474,897
Revenues from Services	54,135	54,135
Revenues from Construction	-	-
Revenues from Hospital	-	18,237
Other Revenues	4,004	4,029
Total Revenues	533,036	551,298

Operating Result for Q1'2021 as of March 31, 2021

Unit : Thousand Baht

Type	Q1'2021
Revenues from Sales	474,897
Revenues from Services	54,135
Revenues from Construction	-
Revenues from Hospital	18,237
Other Revenues	4,029
Total Revenues	551,298

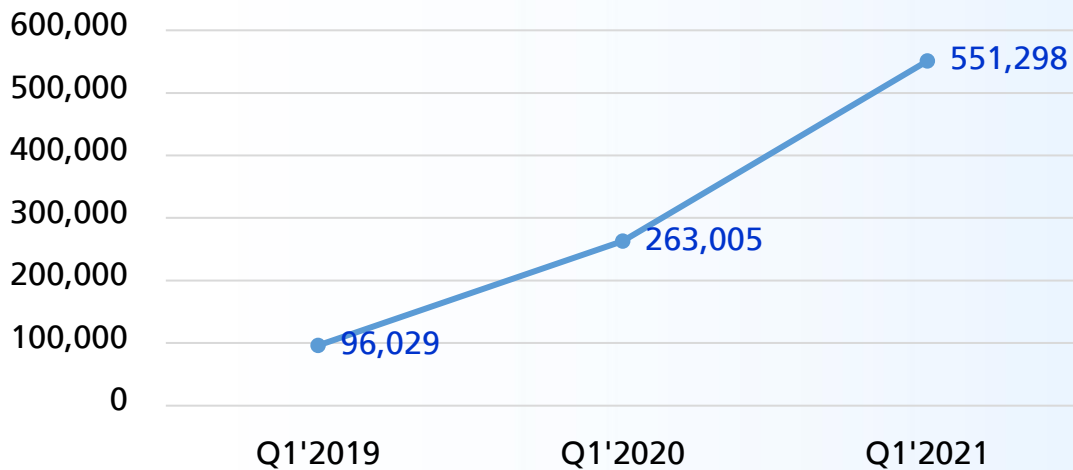


Operating Result for Q1'2021 as of March 31, 2021

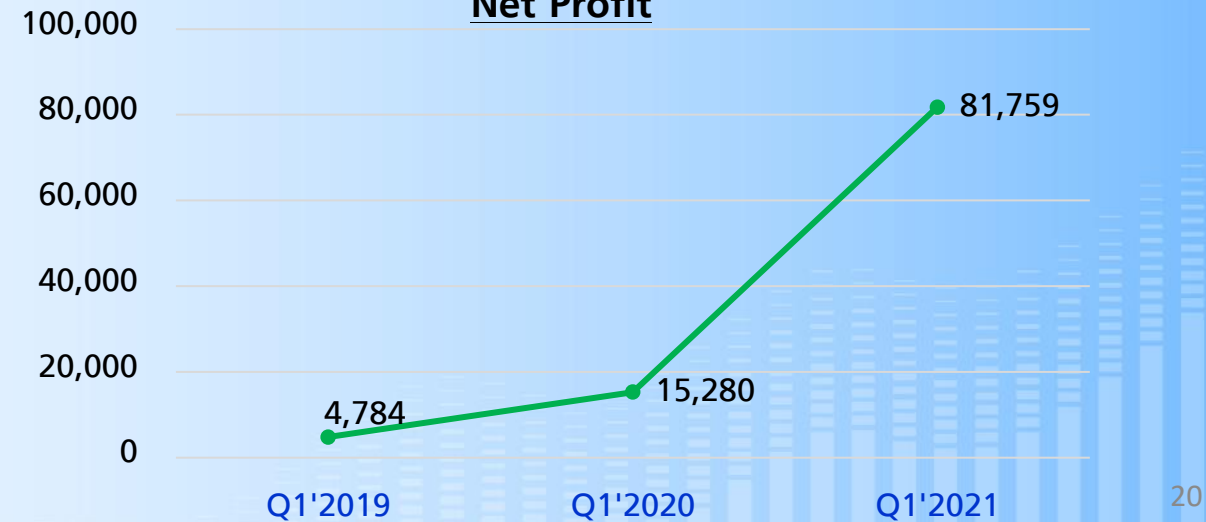
Unit : Thousand Baht

Operating Result	Q1'2019	Q1'2020	Q1'2021	
Total Revenues	96,029	263,005	551,298	▲ 109.62%
Net Profit	4,784	15,280	81,759	▲ 435.07%

Total Revenues

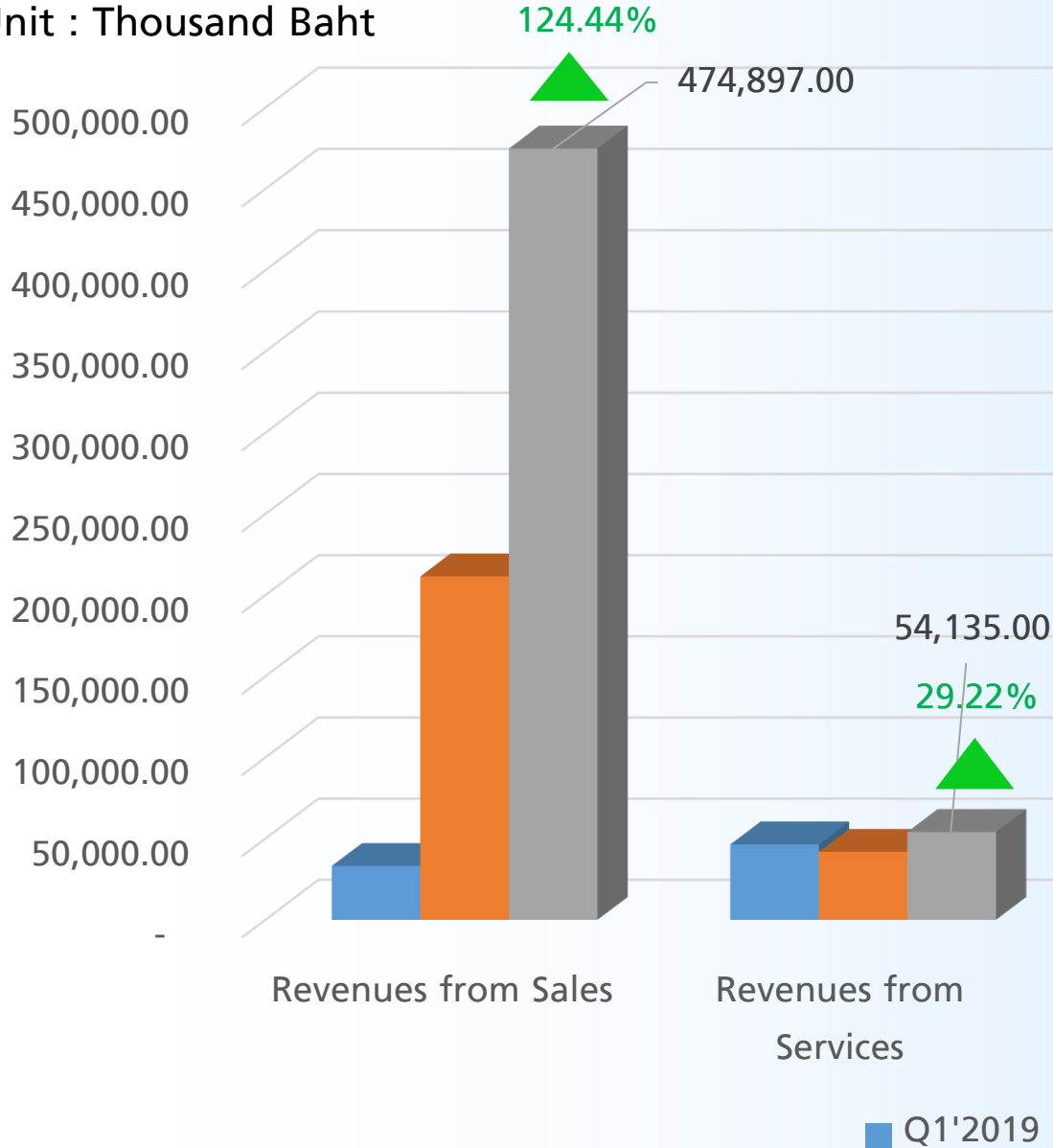


Net Profit



Type of revenues (Q1'2019 – Q1'2021)

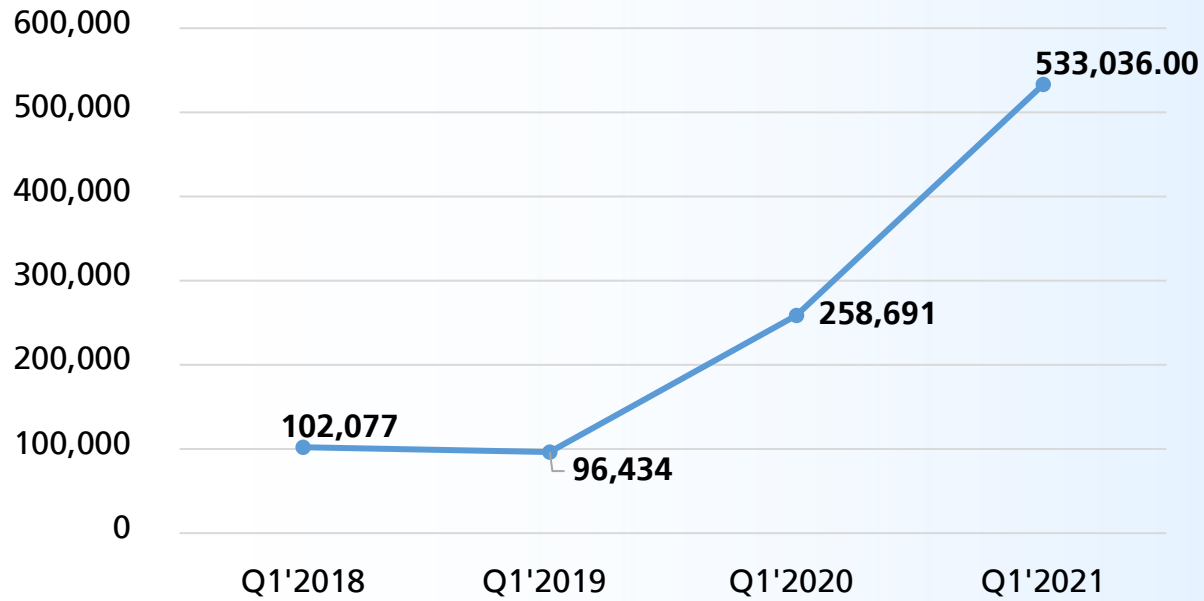
Unit : Thousand Baht



Type	Q1'2019	Q1'2020	Q1'2021
Revenues from Sales	33,179.00	211,593.00	474,897.00
Revenues from Services	46,442.00	41,893.00	54,135.00
Revenues from Construction	16,062.00	16.00	-
Revenues from hospital	-	4,761.00	18,237.00
Other Revenues	346.00	4,742.00	4,029.00
Total Revenues	96,029.00	263,005.00	551,298.00

Trend of Total Revenues Q1'2018-Q1'2021

Separate FS

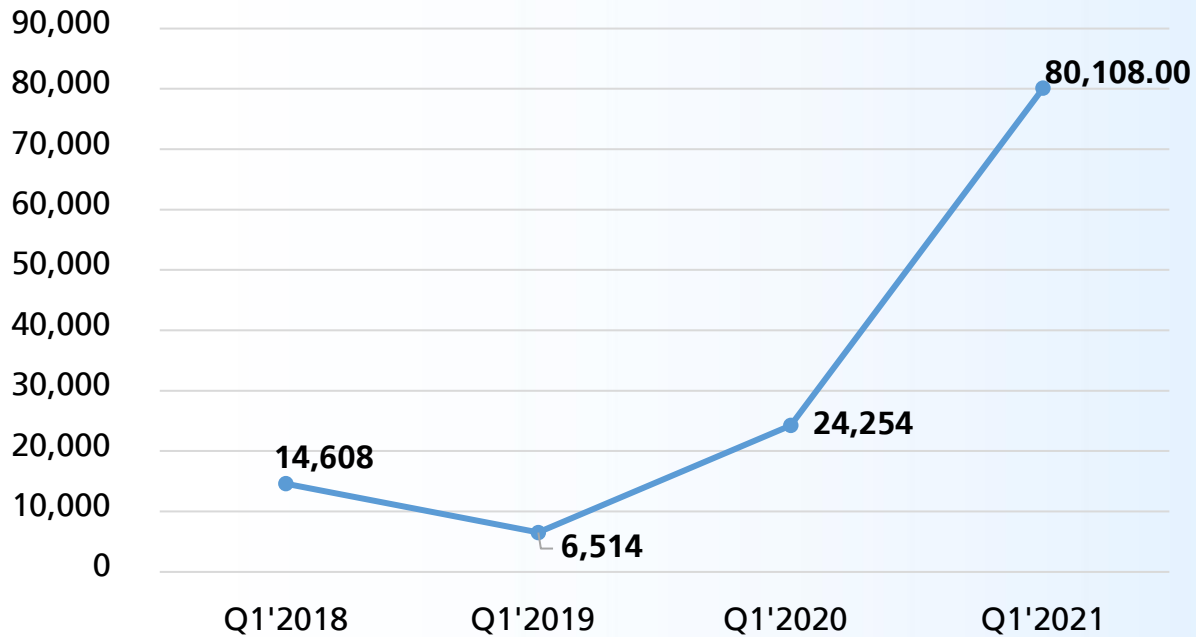


Conso FS



Trend of Net Profit Q1'2018-Q1'2021

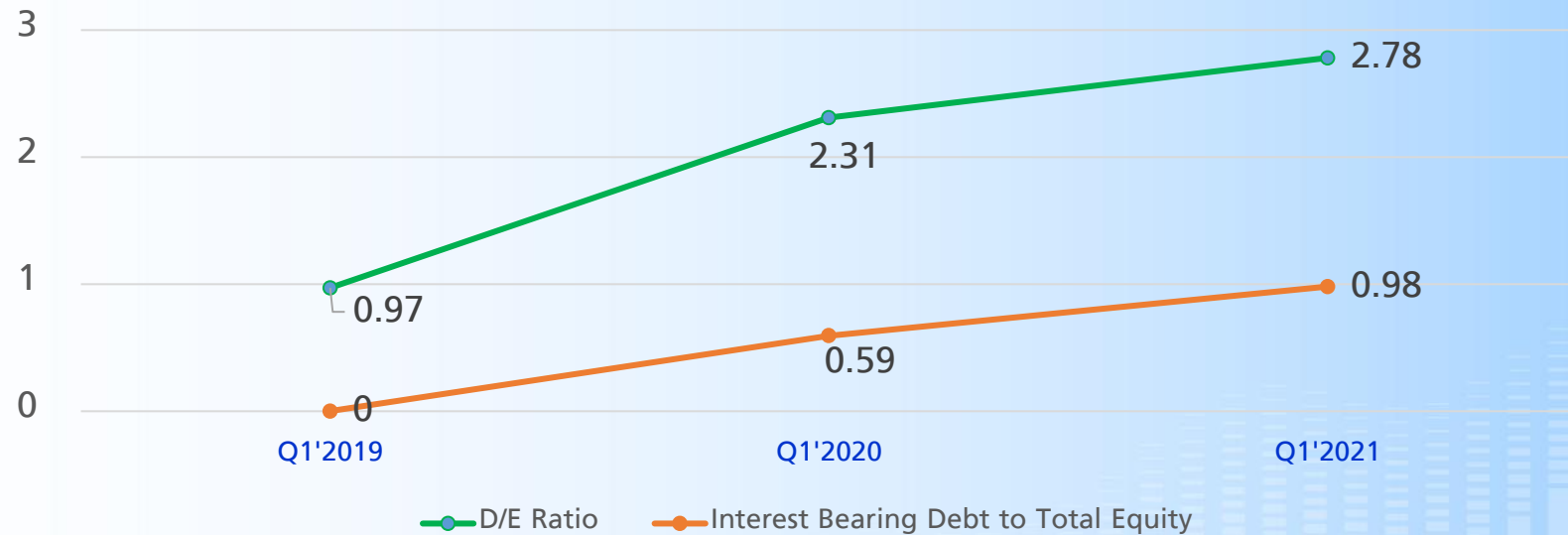
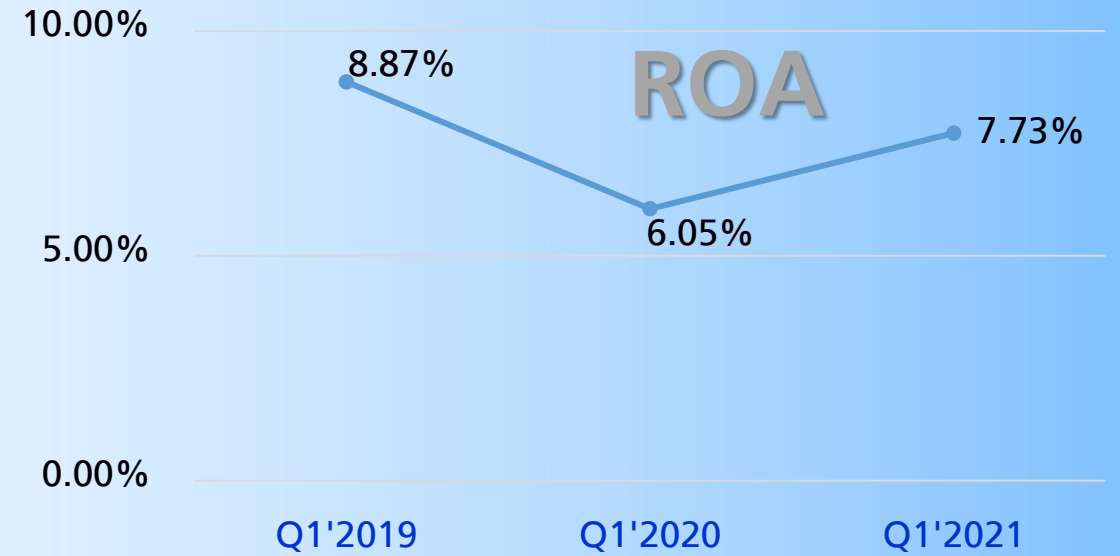
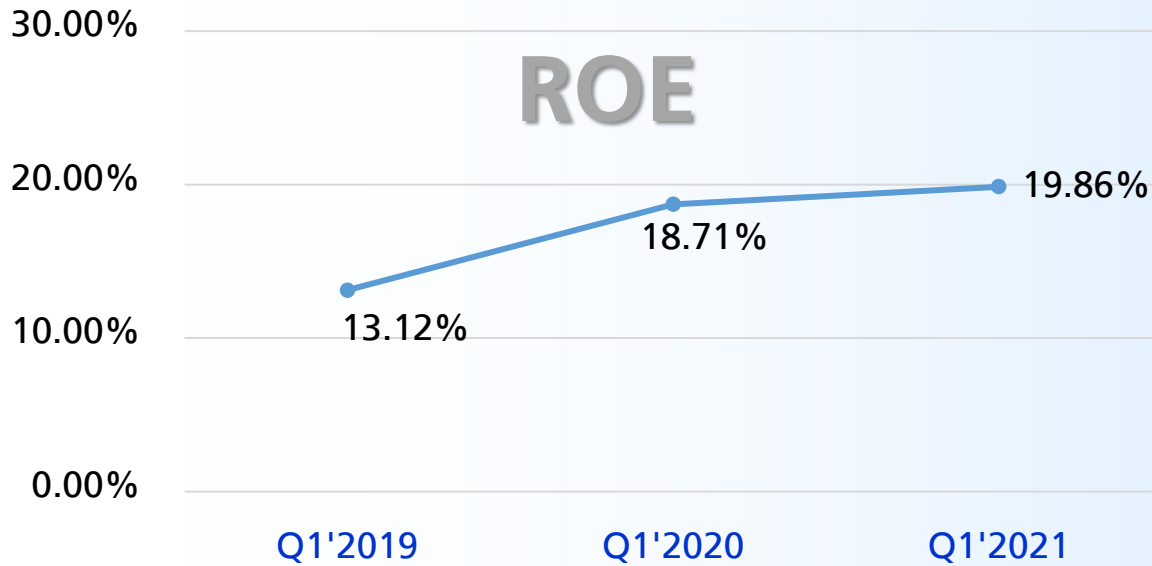
Separate FS



Conso FS



Financial Ratio Q1'2019-Q1'2021



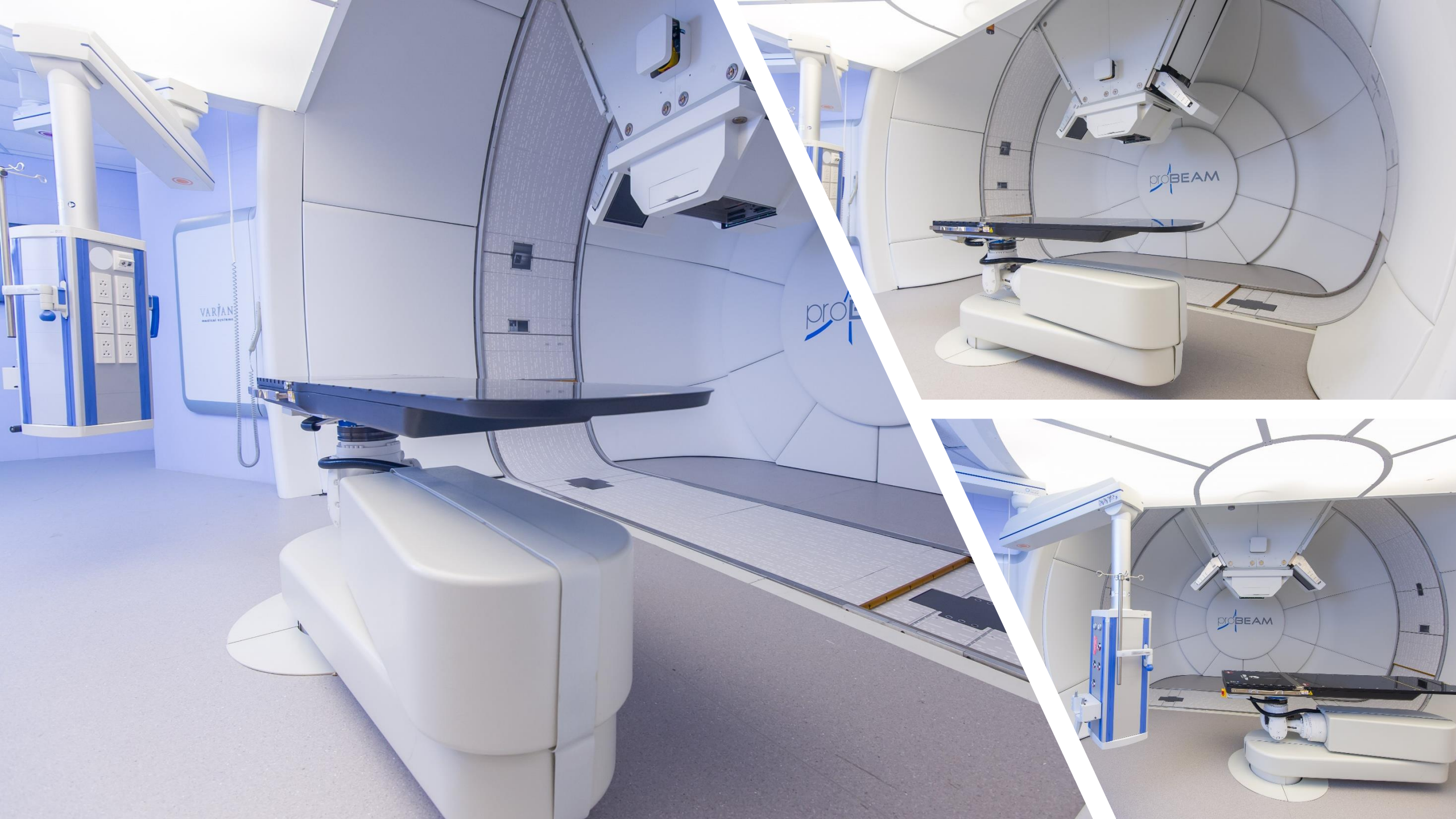
Update Proton Project (KCHM)

Proton Project (KCHM)



โครงการจัดตั้งศูนย์รักษาผู้ป่วยโรคมะเร็งด้วยอนุภาคโปรตอน
โรงพยาบาลจุฬาลงกรณ์ สภากาชาดไทย (มูลค่าสัญญา 1,199 ล้านบาท)

- วันเริ่มต้นสัญญา 1 มิถุนายน 2560
- วันที่สิ้นสุดสัญญา 30 กันยายน 2563
- ขยายสัญญา 31 สิงหาคม 2564







Q&A

Thank You

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